

PROFILE OF DEEPAK SHIVKUMAR PATIL

Mr. Deepak Shivkumar Patil is the Founder & CEO of Plutuspro Capital Group, (PCG) a Boutique Investment Banking Firm, based in Mumbai, India.

PCG caters to the MSME Markets in India.

In 2007, he was also associated with Yes Bank Limited as a Senior Advisor – Development & Knowledge Banking (DKB).

He introduced Yes Bank to over forty Co-operative Banks in India to develop wholesale banking business with them. He was instrumental in getting over Rs. 6,000 million lines of credit in the Call Money Market for Yes Bank from these banks.

During 2002-2006, he was the Chief Executive Officer of The SVC Bank Limited, Mumbai, a Rs. 260 billion enterprise.

During his tenure, he led the Bank in the following achievements.

1. Increasing the Treasury Operations Profits from Rs. 7.8 million (under the earlier CEO) to over Rs. 210 million in the first year of his tenure itself.
2. Acquired three sick Co-operatives Banks with twenty six branches & turned them around to profitability.
3. Doubled its business turnover and profits.
4. Made significant improvements in the business per employee.
5. Reduced the Non-Performing Assets (NPAs) and made significant recoveries.
6. Supervised the Information Technology Division in developing the in-house software (Genius) that has won several awards and also sold it to smaller Co-operative Banks across India.

In 2000, he was a Consultant to Tata Interactive Systems (TIS).

He was a key member of the Team that worked on the University Access Inc. (U.S.A.) assignment, which involved the successful Designing & Development of the complete on-line Bachelor of Business Administration (B.B.A). Program. In turn, University Access Inc. has tied up with over 200 Universities across U.S.A. to provide on-line B.B.A. Degree Program to their students.

During 1985-1986, he was the Vice President - Corporate Advisory Services (CAS) at Ashok Leyland Investment Services Limited (ALIS), a Hinduja Group Company.

During 1992-1995, he was a Vice President with Quantum Capital Management, Inc., New York City.

During 1990-1991, he was a Relationship Manager with Metropolitan Insurance, Inc., (Metlife), New York City.

During 1988-1990, he was a Senior Consultant with Norman Reitman, Inc., New York City, He was a key member of the Team that turned around a bankrupt Reinsurance Company Constellation Reinsurance Corporation (CRC), which was taken over by Centre Reinsurance Inc. This was for the first time in the history of New York State.

During 1984-1985, he was Manager – Corporate Finance with Reliance Industries Limited. (RIL) He was involved in the successful management of the D-Series (Rs. 800 million) and E-Series (Rs. 1,000 million) issues of Convertible Debentures (CD).

TEACHING EXPERIENCE

Visiting Faculty Member, ICFAI Business School, Mumbai – 1997-2001

Courses Conducted: Corporate Finance, Treasury Management, Equity Markets, Debt & Money Markets & Management Accounting.

Teaching Assistantship, Rutgers University, Bachelor of Business Administration (BBA) 1985-1987.

Courses Conducted; Financial Management & Management Accounting.

AFFILIATIONS: He was a member of the following August Bodies:

- ❖ Managing Committee, Indian Banks' Association (IBA), 2004-05, 2005-06
- ❖ Banking Committee, Confederation of Indian Industry (CII), 2004-05, 2005-06.
- ❖ Banking Committee, Bombay Chamber of Commerce & Industry (BCCI), 2004-05, 2005-06.
- ❖ Corporate Social Responsibility (CSR) Committee, Bombay Chamber of Commerce & Industry, (BCCI), 2004-05, 2005-06.
- ❖ India-U.S.A. Joint Business Council (JBC).

He was also elected as the President, International Students Association, Rutgers University, Graduate School of Management (GSM), U.S.A., 1985-87.

He graduated with a B.Com. (Honours) from Mumbai University (1980). He is a qualified Chartered Accountant (1983) and a Chartered Secretary (1984). He has also obtained an M.B.A. (Major: Finance: Minor: International Business) from Rutgers University, U.S.A. in 1987.